



*Irene*

S I C O N O L F I

A Trusted Guide on Your Real Estate Journey

 Douglas Elliman

# About **Irene Siconolfi**



Growing up in a household where real estate conversations were as familiar as family discussions, I forged a unique connection to the world of property and tenants from an early age. My childhood was marked by a constant adaptation to an unconventional lifestyle, shaped by an early responsibility that turned me into a 'snow-bird' at the tender age of six.

While my peers navigated traditional school routines, I split my time between the vibrant streets of Miami, the serene summers in Long Beach, New York, and the bustling energy of Brooklyn. This diverse upbringing not only instilled resilience, but also laid the foundation for my future career in the real estate industry.

Fueling my passion for the arts, I immersed myself in on-camera commercial courses and drama classes, even sharing class space with none other than the iconic Sarah Jessica Parker. Though my journey eventually led me to pursue a degree in television and radio, life took a different turn as I embraced the role of a dedicated mother to three sons and the steadfast partner of a 34-year marriage.

As my children transitioned into adulthood, I returned to my roots in real estate with over 26 years of industry experience under my belt. Today, I proudly stand as a top-producing agent, having facilitated over \$125 million in sales. This journey has been a testament to my commitment to hard work, integrity, and dedication.

Possessing dual licenses in New York and Florida, I navigate the complex real estate landscape with a wealth of knowledge acquired over 26 years. My daily interactions involve being a guiding force in the pivotal decisions that shape strangers' lives during their property transactions. Recognized with numerous awards, my success is a reflection of the passion and commitment I bring to this challenging field.

In a profession where every deal represents a significant chapter in someone's life, I take pride in being the reliable expert who ensures that these moments are not just transactions, but seamless, life-changing experiences. With an unwavering focus on excellence, I continue to distinguish myself in the real estate industry, driven by a genuine desire to make a positive impact on the lives of those I serve.





## Why Sell with Top-Producing Associate Broker, Irene Siconolfi

### TAILORED SOLUTIONS

We take a personalized approach to every listing, recognizing that each property has its unique story and distinctive features. By understanding your home's strengths, we can craft a marketing plan that captivates potential buyers, highlighting the aspects that truly make your property shine.

### EXTENSIVE NETWORK

Our extensive network of buyers, agents, and industry professionals allows us to cast a wider net and maximize exposure for your home. We will leverage our connections and tap into various channels to ensure that your property reaches motivated buyers who may have previously overlooked its potential.

### PROVEN TRACK RECORD

Our team has a remarkable track record of successfully selling properties that were once deemed "difficult" or "challenging." We relish the opportunity to turn the tables and transform your property's status from stagnant to sold, all while providing you with an exceptional experience throughout the process.

# Exclusive Marketing A World of Opportunities

We provide a substantial, professional marketing plan to give your property the most exposure to potential buyers and brokers as possible.

- ✦ Professional Photography by a specialist property marketing agency
- ✦ Detailed Description of the property
- ✦ Professional lifestyle Videography of the property, both branded and unbranded
- ✦ Custom-built, single Property Website
- ✦ Top-notch Marketing Materials, both branded and unbranded
- ✦ Online Presence (Douglas Elliman Real Estate, Knight Frank, Zillow, Trulia, and Realtor)
- ✦ Social Media Exposure (Social Media Platforms, Social Media Promotion and Advertisement)
- ✦ Digital Advertising and Contextual Ads
- ✦ Open Houses, Brokers Open & Special Events
- ✦ E-mail Marketing

**Our exclusive partnership with Knight Frank** also makes us the largest interactive and connected network of prime and super prime residential agents and properties around the world, with the stature and presence that attracts global ultra-high-net-worth buyers.



1.5 Million  
Clients Within Our Database

20,000  
Agents Worldwide

487  
Offices in 53 Countries

15,000  
Affluent Individuals Profiled  
in Our Wealth Report





# Listings/**Sales**



**Available** | West Islip | 110 West Islip Road  
\$2,099,990 | **Web# 3504872**



**Sold** | Northport | 35 Cove Road | \$1,589,000\*



**Sold** | West Islip | 16 Davison Lane West | \$1,500,000



**Sold** | West Islip | 87 West Islip Road | \$1,255,000



**Sold** | West Islip | 285 Willetts Avenue | \$1,090,000



**Sold** | West Islip | 87 Wagstaff Lane | \$1,075,000

# What are Irene’s Clients Saying?

“The professionalism, compassion, expertise, and keen sense of negotiation was beyond perfection. I truly trusted the sale of my home would be done fairly and with integrity. I would recommend Irene a thousand times over to any buyer or seller in a real estate transaction.” -Roseanne S. | West Babylon

“Irene is extremely knowledgeable of today’s market, she is professional and honest. She handled the sale of my home with white gloves, we are so happy with everything she has done for us, she is truly an asset to the real estate world, and her commitment to excellence is second to none.” -Ron P. | Farmingdale

“I decided to use Irene after she helped my daughter and her husband who just got married, find their very first house. She treated them like they were her own! She fought tooth and nail for them! There was never a time when they couldn’t get in touch with her. After watching how professional and caring she was, there wasn’t a question in my head about who I was going to use to list and sell my home. She crosses her T’s and dots her I’s and goes through everything with you from A -to Z! She worked around my schedule, and before I knew it, no sooner she listed the house, we had a few showings, which were booked solid, and it was sold! She worked her magic! She’s 100% a no-nonsense professional! I honestly was stressing out and overthinking everything, but she put my mind at ease. She would go out of her way to call me up to be sure I was doing ok. She just made this whole process so much easier. I did not feel like she treated me like a client, I felt like she treated me like a family member! She’s one of a kind, and I cannot say enough about her. I would highly recommend anyone to use Irene.” -Donna L. | West Islip

“Irene was outstanding and brought close to 25 different people to our home of 27 years! She was as I said all the time A BROKER TO THE STARS! My wife and I could not be happier! Thank you, Douglas Elliman and the Siconolfi team!” -Peter S. | West Islip

“I truly believe that everybody we meet enters our lives for a reason. My husband and I have been “talking” about moving for years and on a whim decided to look at a house that was for sale in our neighborhood. The agent Zillow connected us with was Irene, who ended up being our neighbor, listing and buying agent, and soon enough, our trusted friend. We loved her personality from the moment we met her and knew that she meant business, without being fake or pushy. Irene walked us through every step of preparing our house to list and connected us with wonderful people on her team. We were able to quickly sell our home and begin the process of finding a new place to raise our family. Irene was always accessible and made sure that we understood all aspects of the buying and selling process. When we found a house we loved we just felt it, and Irene acted swiftly, knowing exactly the right steps to take, and was extremely communicative. We couldn’t believe we ended up with our dream home. Everyone Irene connected us with was knowledgeable, genuine, efficient, and most importantly kind. What we viewed as an overwhelming endeavor ended up being a great experience thanks to Irene. We would wholeheartedly recommend her to anybody looking to move into their dream home! We are so glad we can call Irene our friend.” - Dana M. | Kings Park





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*Irene is licensed in both  
New York and Florida*

 **DouglasElliman**

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